



Ian R. Robbins
*Vice President,
Strategic Sourcing &
Contract Management*

November 03, 2020

Mr. David Etzel
Regional Sales Manager
McGrath RentCorp dba Mobile Modular Management Corporation
5700 Las Positas Road
Livermore, CA 94551

Re: Award Letter

CONTRACT# CNR01522

CONTRACT NAME: Modular Buildings, Installation, Removal, Storage Units, Supplies and Services

EFFECTIVE DATES: November 01, 2020 to October 31, 2025

Dear Mr. Etzel,

Congratulations! I am pleased to advise you that McGrath RentCorp dba Mobile Modular Management Corporation has been awarded a new five (5) year agreement with one (1), five (5) year renewal for the above referenced contract with Educational and Institutional Cooperative Services, Inc. (E&I). On a mutually agreed upon date, this Agreement shall replace our existing Agreement (CNR01338).

We look forward to working with you to release this new agreement to our members as soon as possible. We will be in touch with you shortly to schedule and/or follow up on the launch planning meeting with the appropriate representatives from your organization and the E&I Business Development Manager (BDM), David Manz (dmanz@eandi.org).

We are delighted to continue our relationship with McGrath RentCorp dba Mobile Modular Management Corporation as an E&I business partner. Your interest and cooperation in our Competitive Solicitation Program is appreciated. Should you have any questions or concerns, please do not hesitate to contact the Contract Manager, Bob Solak at bsolak@eandi.org or by phone at 631-630-8283.

Sincerely,

A handwritten signature in black ink, appearing to read 'I.R. Robbins', written in a cursive style.

Ian R. Robbins
Vice President, Strategic Sourcing & Contract Management

cc: Saul Alvarado
David Manz